




**MINI  
BUSINESS  
TRADE  
SHOW**

The **Kitimat Chamber of Commerce** is excited to host our first mini **TRADE SHOW** at the Riverlodge Recreation Centre on Friday, October 21, 2016 from 5pm – 7pm.

Please join us for refreshments while you browse our featured member's booths. Enter our draws for a chance to win various gift cards and other great prizes.

Come out and see what our Chamber businesses have to offer!



### Board of Directors

#### Executive

- |            |                 |
|------------|-----------------|
| Chair      | Wendy Kraft     |
| Vice Chair | Tracey Hittel   |
| Treasurer  | Dusan Jankovics |
| Past Chair | Derick Stinson  |

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- Tony Brady
- Ron Burnett
- Adam Coultish
- Philip Malnis
- Heather Masch
- Thom Meier
- Mark Minifie
- Jessica Stinson

- Trish Parsons - Executive Director
- Jill Barrowman - Member Services

#### Contact Us

PO Box 214, 2109 Forest Avenue  
Kitimat, BC V8C 2G7  
P 250-632-6294 F 250-632-4685  
info@kitimat-chamber.ca  
www.kitimat-chamber.ca

### Upcoming Events

**Mini Trade Show**  
Friday, October 21, 2016  
5:00 pm - 7:00 pm  
Riverlodge Activity Room

**ACT - Aluminum City Telethon**  
Sunday, October 23, 2016  
11:00 am - 9:00 pm  
Mount Elizabeth Theatre

**Rio Tinto Dinner Meeting**  
Thursday, October 27, 2016  
6:00 pm  
Chalet Restaurant

**Kitimat Chamber of Commerce Christmas Party**  
Saturday, December 3, 2016  
6:30 pm Cocktails  
7:30 pm Dinner  
Luso Canadian Club

October is Small Business Month, when we celebrate small businesses in B.C. and the vital role each and every small business plays in powering local economies and creating jobs.

Small businesses are the backbone of Chambers and Boards of Trade across the province. In fact, small businesses represent 98% of all businesses in B.C., employ over 1 million British Columbians and account for 33% of the province's GDP. There is no doubt that small business is a really big deal in B.C.

# Scam Alert

## Proceed With Caution

...if your business is contacted by phone or e-mail that WHMIS Retraining is Required! Recently one of our Kitimat members contacted us about a company based out of Ontario using high pressure sales and sign up with credit card for on-line training courses for mandatory training required for all staff due to changes in legislation.

The Kitimat Chamber received a phone call in late summer to verify the make and model of our photo copier which resulted in a very expensive toner and invoice being shipped without authorization.

We encourage our members and their staff to be aware that "SCAMS" take on many forms. When your office receives questionable phone calls, take down a name and phone number, ask the individual calling you to send their request details via e-mail giving you appropriate time to investigate their claims or sales pitch.

# Northern BC

## Tourism Summit

Over a 100 delegates from across Northern BC gathered in Prince George on October 3 and 4 for professional development sessions, Annual General Meeting and to hear from speakers from the tourism industry on trends and the evolving tourism industry that contributes billions of dollars to the BC economy annually.

Keynote Speaker, Jon Montgomery, Olympic Gold Medalist and current host of The Amazing Race Canada shared his passion of sport and his experiences with the show, including the segments filmed on Haida Gwaii and in Prince Rupert.

The Content Marketing Workshop was educational and included information on Destination BC's plans going forward. Discussion included identifying our audience and providing engaging and informative content to draw visitors to our region. Connecting through Social Media is growing and people are consuming digital content on their mobile devices. Storytelling is the best way to keep people informed and showcase all that our region has to offer.

# Membership Benefits Discounts

## Payworks

Canadian-owned Payworks provides comprehensive, innovative, and integrated online Payroll, HR and Employee Time Management solutions to businesses across Canada. Features include:

- Choice of direct deposit or cheques
- Automatic government remittances
- Automated tax table updates
- Year-end tax filing/T4s submission
- Electronic records of employment
- Online pay statements with employee self service
- Unlimited payroll previews
- No software to install or maintain

Payworks Chamber of Commerce affinity pricing offers BC Chamber members access to Payworks' payroll solutions at a member discount.

Phone 1-866-788-3500 or online at [www.payworks.ca](http://www.payworks.ca).

# Welcome New Members

## DCH Industries

250-632-1334  
3 Greyling Street  
Kitimat, BC V8C 2K6  
[www.dchindustries.com](http://www.dchindustries.com)



D.C.H. Industries are general contractors serving the Kitimat and Terrace areas and provide the following services:

### New Construction

Their experience as a building contractor enables them to guide you through the design and construction process in a smooth and predictable manner, whether they pour your foundation and frame your dream home, or complete it from start to finish.

### Renovations

With vast experience in bathroom renovations, upgrading or replacing kitchens, installing fencing, garages or replacing roofing.

### Decks & Railings

With over 20 years experience installing problem free waterproof vinyl decking. D.C.H. Industries supply and install superior DekSmart vinyl decking products in a multitude of colours and thicknesses.

### Concrete

From installation of decorative concrete, to foundations and slab work, slab jacking as well as excavation and backfilling.

## Roy Northern Land & Environmental

250-635-6973  
#202 - 4619 Lakelse Avenue  
Terrace, BC V8G 4B5  
[www.roynorthern.com](http://www.roynorthern.com)



Since its inception in 1980, Roy Northern Land and Environmental has specialized in surface land and environmental consulting. Their dedicated team of over 50 experienced personnel directly assist clients in land acquisition; and 20 environmental professionals to assist clients in regulatory compliance associated with project planning, development and reclamation.

With a special interest in oil and gas, forestry and agricultural industries, as well as municipal authorities throughout Alberta, British Columbia, Saskatchewan and Canada's north, their team is driven by a commitment to hard work, quality service and creating strong relationships.

## Celebrating 40 Years of Service

250-632-2914  
327 City Centre  
Kitimat, BC V8C 1T6



We would like to congratulate People's Pharmacy, who are celebrating 40 years of service this month.

Stop in at People's Pharmacy before October 30th to enter to win an Apple prize pack valued at \$2,000, including an iPad Mini 4 64GB, iPhone 6S 64GB and two \$100.00 iTunes gift cards!

*If everyone is moving forward together,  
then success takes care of itself.*

Henry Ford

# Member Feature

## Fives Services Inc.

250-639-9147  
310 - 9th Street  
Kitimat, BC V8C 2G6  
www.fivesgroup.com



ECL Services are now part of the Fives Group. As an industrial engineering Group, Fives designs and supplies machines, process equipment and production lines for the world's largest industrials including the aluminium, steel, glass, automotive, aerospace, logistics, cement and minerals, energy and sugar sectors.

Fives develops proprietary technologies with high added value, superlative energy and environmental performances. Fives Services has extensive expertise in the aluminium sector as well as in cranes and lifting equipment.

Fives' multi-sector expertise gives it a global vision of the industry which provides a continuous source of innovation. The effectiveness of its R&D programs enables Fives to design forward-thinking industrial solutions that anticipate clients' needs in terms of profitability, performance, safety and compliance with environmental standards. This strategy is backed by a human resources policy that is focused on the individual, encourages initiative-taking and technical excellence.

## Planat.com Listing

### Get Your Business Listed

Planat is an online tool that allows customers to view and rate the accessibility of places worldwide. With Planat, people with accessibility needs can prepare their trips and outings beforehand and search while on the go. Almost everyone is affected directly or indirectly by accessibility issues, whether it be from an injury, knowing or being someone with a disability, or even using a stroller or suitcase.

Visit [www.planat.com](http://www.planat.com) and register as a user. Once logged in, you can add your venue under your dashboard. Apart from showing your business to be accessible, it's another place to promote your business at no cost.

## TripAdvisor Listing

### Get Your Business Listed

**What is it** - TripAdvisor is a website for trip planners. The site lists a range of destinations and travel businesses, including restaurants, activities and attractions.

**Why is it important** - TripAdvisor is the most-visited travel site in the world, with over 260 million unique visitors per month worldwide.

**How can I use it** - Claim and update your listing with a good description, amenities and a photos. Monitor and respond to reviews.

It only takes a few minutes to list and the instructions for adding your company are in this link:

<https://www.tripadvisor.co.uk/GetListedNew>

You don't have to be a member or join TripAdvisor to get your business listed. Any comments or reviews on your listing will be sent to the email address you listed on TripAdvisor. It takes about 5 days for your business to appear on TripAdvisor once listed.



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Northwestern BC Kitimat Office 250 639 9252 | [hatch.com](http://hatch.com)



**SNOW VALLEY FORD**  
405 Enterprise Avenue  
Kitimat  
250-632-6181



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**Need a space for your next meeting?**

The Kitimat Chamber of Commerce Board Room can seat up to 20 people. Please call for availability 250-632-6294



# What is Your Company Vehicle Saying About Your Business?

Company logoed vehicles attract attention and for the most part are non-aggressive advertising. Potential customers can easily spot you and your employees out and about town. Residents and visitors identify what companies are working on various projects across the region.

People also take note when those company vehicles are travelling down the highway with take-out bags, wrappers and coffee cups flying out of the box of the truck as the driver heads to their next destination. Residents and visitors also notice when those company logoed vehicles drive in the “do not enter” driveway or turn left at the “no left turn” signs.

And let's not forget the Distracted Driving component! Over and over we continue to see individuals, not just in company vehicles but private vehicles who are determined that they have the skills to text/talk while driving. There is more than enough data to support the need for all of us to “leave the phone alone” while driving.

During your morning “Take Five”, “Tail Gate”, “Safety Cross”, “Lean” or weekly staff meetings, encourage your employees that are provided the privilege and use of company vehicles that their actions, while operating your company vehicles, are a reflection of your business or organization. What are their actions saying about your business?



*Kitimat Chamber of Commerce*  
**Christmas Party**

*Join us for a spectacular evening*

*Saturday, December 3, 2016*  
*Luso Canadian Club*  
*Cocktails 6:30 pm - 7:30 pm*  
*Dinner to Follow*

*Tickets \$48.00 per person, plus GST*  
*Non-Refundable Tickets Available at the*  
*Kitimat Chamber of Commerce*  
*250-632-6294*  
*Limited Seating*

**Tickets  
are  
now  
available.**

**Call  
250-632-6294**



## **#ExploreBC**

Please share your #Kitimat photos with #ExploreBC.

The real-time, authentic social content posted by you will showcase BC destinations and experiences to inspire other travellers to plan a BC and Kitimat experience.